

# HealthTech Hub Africa

Accelerating HealthTech Innovation Across  
Africa

2025 Impact Report



# Contents

- Hub Director's Letter
- 2025 Funding and Impact Snapshots
- HealthTech Hub Africa Overview
- Accelerator Program
- Start-up Feedback
- Innovation Challenge
- Investor Summit
- Policy Program
- Standards & Interoperability Lab



# Hub Director's Letter

Dear Partners, Policymakers, Innovators, and Friends,

Africa has no shortage of innovation. Across the continent, founders are building digital tools for health financing, supply chains, diagnostics, and care delivery. The challenge is not creativity — it is scaling these solutions within public health systems that require evidence, interoperability, policy alignment, and sustainable capital.

HealthTech Hub Africa exists to close this gap. We are more than an accelerator: we are a **systems platform** connecting enterprises, governments, investors, and ecosystem actors around one goal — scaling African health innovation inside public systems.

Our 2025 Impact Report reflects steady progress. This year, 20 startups and scaleups in our accelerator **generated USD \$9.71M in revenue, raised USD \$3.4M, created 181 jobs, and reached over 4 million people**. Through our Innovation Challenge, **USD \$200,000 enabled 9 startups** to test solutions directly within public health systems.

Our work is built on five pillars:

- **Enterprise acceleration:** hands-on mentorship, technical support, and investor readiness.
- **Policy engagement:** a 19-country Intergovernmental Working Group advancing the HealthTech Hub Africa Policy Blueprint.
- **Innovation challenges:** catalytic capital tied to real system use cases.
- **Standards and interoperability:** a regional lab helping startups and governments build and test FHIR-compliant systems.
- **Ecosystem partnerships:** convening investors, industry, and government to unlock

capital and scale.

Founder voice remains central, reflected in a **Net Promoter Score of 69** — a signal of trust and relevance.

We are also clear about what remains challenging: limited catalytic funding, uneven regulatory alignment, the technical demands of interoperability, and the need for deeper healthtech investment. **These challenges sharpen our mission**. HealthTech Hub Africa is building the institutional capacity required for African systems to absorb and scale homegrown innovation. This is **long-term work** that depends on collaboration across governments, innovators, funders, and regional bodies.

As you read this report, see it as evidence of alignment — between policy and enterprise, standards and innovation, capital and public value. The next chapter will require even stronger partnership. Achieving universal health coverage in a digital era means moving beyond isolated pilots toward coordinated scale. African innovation must become embedded infrastructure.

We are committed to that mission. **We invite you to build it with us.**

Warm regards,

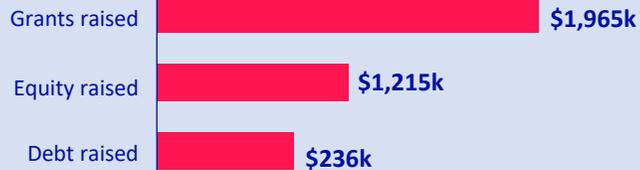
Immanuel Momanyi  
**Hub Director, HealthTech Hub Africa**



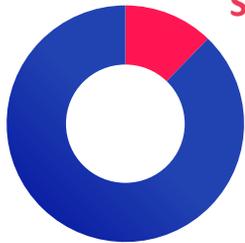
# HTHA 2025 Fundraising Snapshot

**\$3.4m**

Total funding raised by 2025 cohort



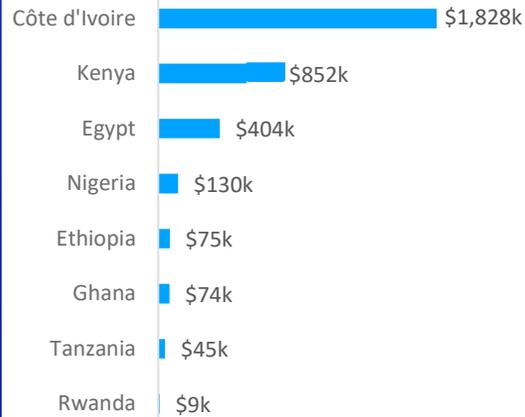
Start-ups  
\$3.1m



Scale-ups \$301k

Funding raised between scale-ups vs start-ups

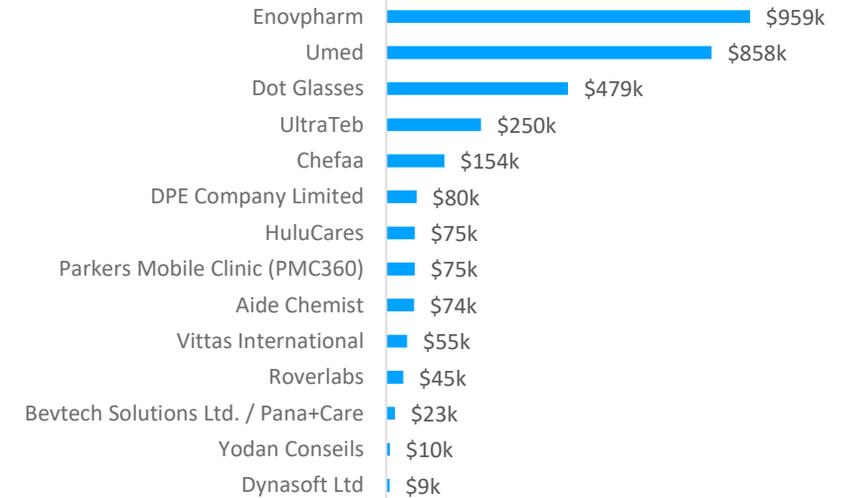
## Country representation



**14**

Number of companies that raised funding in the 2025 cohort

## Funding raised



Enovpharm raised the most funding in the cohort - USD 959.3k. Of this:



**\$859.3k**  
came via grants



**\$100k**  
came as debt

# HTHA 2025 Impact Snapshot



**20**

Startups accelerated



**\$9.71 Million**

Revenue generated



**\$3.4 Million**

Funding raised



**181**

New jobs created



**4,014,343**

Individuals reached with services



**1,724**

Business customers



**37**

Policy makers engaged



**56**

Referrals and partnerships facilitated by HTHA



**10**

HealthTech use cases demonstrated in the public sector

# A Pan-African HealthTech innovation platform committed to public sector scaling



1

**Support local startups to deliver more impactful HealthTech innovations** that decrease health inequities.



2

**Create a launchpad for local HealthTech solutions in Africa** by fostering dialogue and partnerships between innovators, policy makers, funders and researchers.

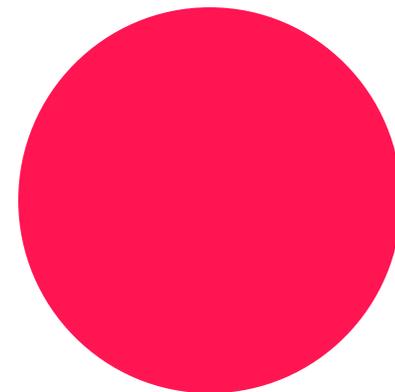
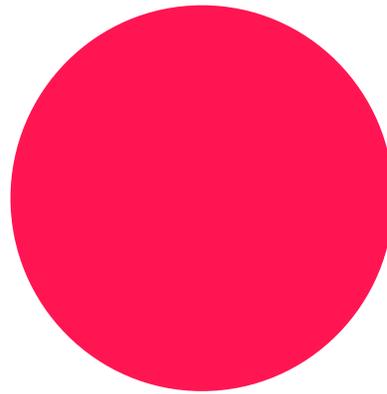
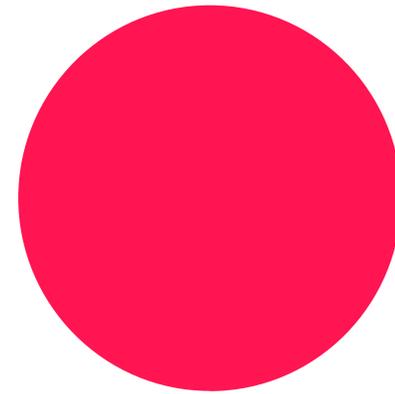
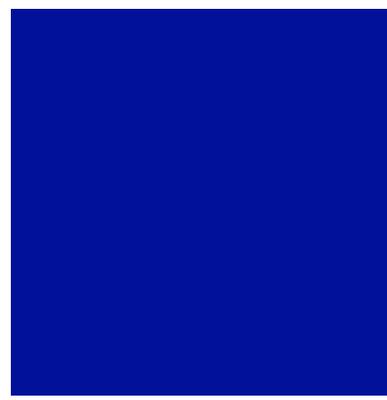
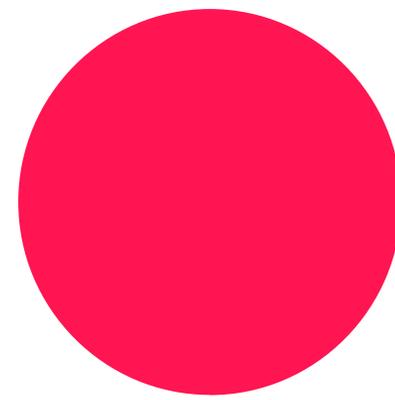


3

**Inform forward-looking policies** on data and technology in health to fast-track innovations in public health systems.



# HEALTHTECH HUB AFRICA OVERVIEW



# Program pillars

## Program Pillars

### 1 Accelerator Program

- Annual cohort
- 8-month innovation & investment readiness program
- Mentorship
- HealthTech Summits
- Expert sessions & meetups
- Co-working space in Rwanda
- Partnership Design and Facilitation

### 2 Standards & Interoperability Lab

- Training on data standards
- Interoperability testing environment
- Connectathons

### 3 Policy Program

- Intergovernmental Working Group
- Policy Blueprint leveraging insights gained from startup use cases.

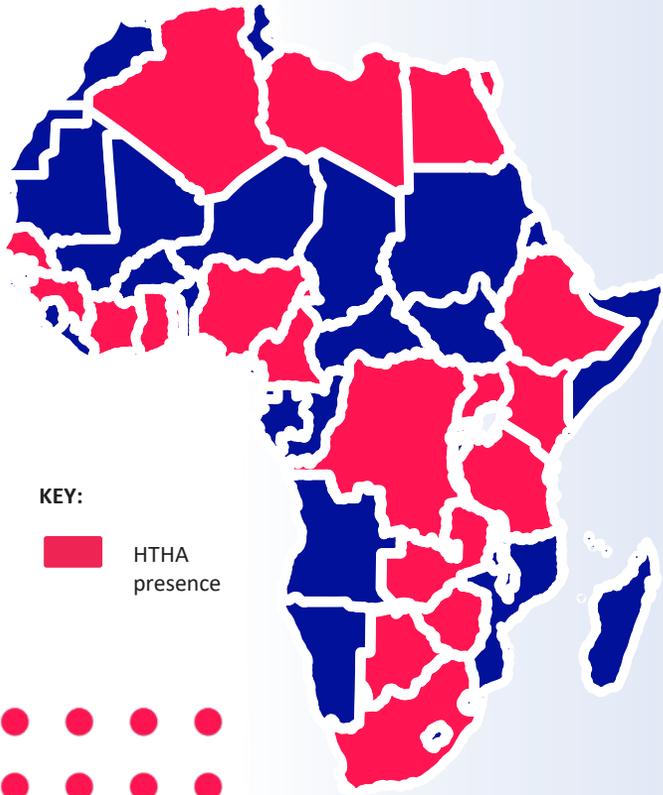
### 4 Innovation Challenges

- Catalytic funding and in-kind support for use cases in public health

### 5 HealthTech Partnerships Network

More than 30 private and public sector partners

# Our growing community of 118 enterprises is delivering impact in 20 countries



Indicator	2022 to 2023*	2024	2025	Cumulative
Funding raised	15 589 800	7 850 000	3 415 828	<b>26 855 628</b>
# of new local jobs	871	910	181	<b>1 962</b>
# of people's health positively impacted on the continent	2 853 501	1 669 806	4 014 343	<b>8 537 650</b>
# of African policymakers voicing the positive trend for national policies on health and technology	37	32	13	<b>82</b>
# of public-private partnerships realized	4	7	10	<b>21</b>
# of accelerated African companies	67	31	20	<b>118</b>

\* From 2022-2023, HTHA was operated by Bridge for Billions

# Theory of Change



IMPACT

Improved health outcomes by increasing access to quality tech-enabled healthcare in Africa

OUTCOMES

Innovations scaled within public sector health systems

New public and private capital mobilized for health

Enabling national health & tech policies in Africa

OUTPUTS

New solutions identified & use cases demonstrated

Enterprises readied for investment & public sector scaling

New Public-Private Partnerships developed

Policy makers actively engaged across Africa



INPUTS

## Innovation Challenges



- Catalytic funding for demonstration of innovations in public health sector
- Generate knowledge and evidence
- Align innovations with government priorities

## Standards & Interoperability Lab



- Curated tools & resources on data and interoperability standards
- Capacity building & connectathons
- Testing infrastructure & certification of solutions

## Partner & Investor Engagement



- Fundraising support & investment readiness
- Investor and industry expert networking
- In-kind partnership network

## Enterprise Selection & Sourcing



- Co-design with Ministries and key stakeholders
- Problem-driven Call for Applications & curated thematic tracks
- Rigorous selection & due diligence

## Policy Programme



- Pan-African Inter-governmental Working Group
- Policy Blueprint with data-driven recommendations
- Policy dialogues and advocacy events

## Accelerator Programme



- Business, financial, organizational support
- Internal & external mentorship; masterclasses
- Skills development support & coaching
- Network of innovators

CHALLENGES

**Enterprise level:** Lack of business viability, shortage of technical skills, weak value proposition, limited knowledge of public sector challenges

**Health Sector level:** limited clinical evidence, lack of interoperability, absence of reliable quality standards, lack of technical literacy, limited coordination between stakeholders

**Ecosystem level:** Lack of clear policies, inhibitory laws and regulations, limited access to key government stakeholders, overdependence on donor funding, lack of investment capital

# Strengthening the HealthTech Ecosystem at Norrskén



We hosted a diverse range of ecosystem visitors, facilitating meaningful exposure for local innovators.



High-value matchmaking between startups and potential partners created opportunities to explore scalable digital health solutions within the Norrskén community.



Our dedicated coworking space at Norrskén served as an active hub for Rwandan healthtech innovators to collaborate, prototype, and access a supportive work environment.

# HTHA Startups & Partners at Norrsken

## 2025 Breakdown

23

Rwandan healthtech startups within the wider ecosystem

5

independent organizations collaborating with HTHA

35

organizations working from the Hub

6

HTHA alumni startups

1

startup from HTHA 2025 cohort

# Community Events

Women in HealthTech Summit



Startup dinner in Lagos



Eden Care activation at Africa Week



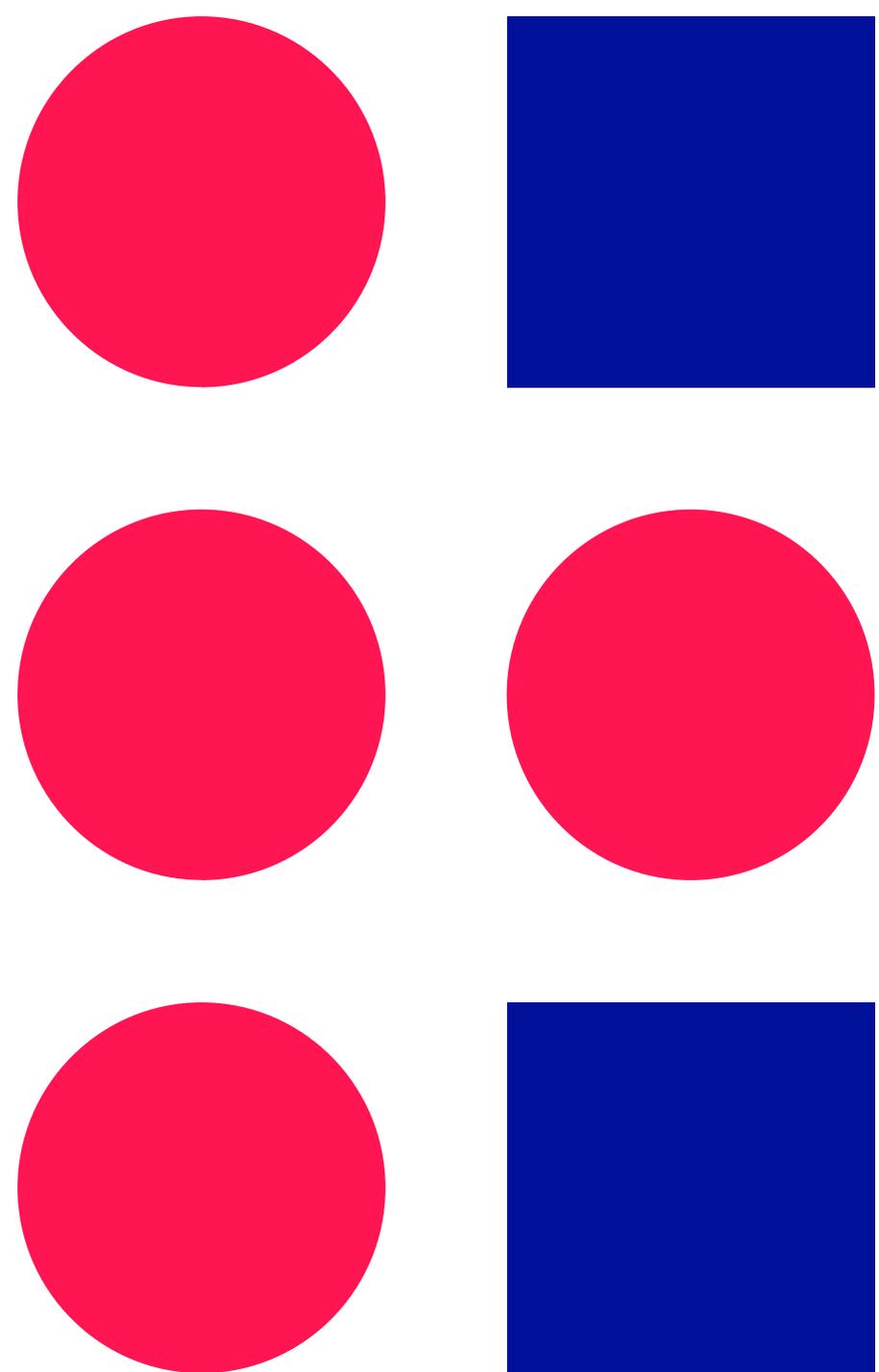
Startup dinner in Nairobi



Stakeholder roundtable in Kigali



# ACCELERATOR PROGRAM



# 2025 Cohort



5

Scaleups

12

African countries



15

Startups



Clinicaa  
Togo



DO Dokita Eyes  
Togo



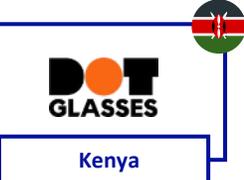
ROVERLABS  
Tanzania



AideChemists  
Your health, our care  
Ghana



chefaa  
Egypt



DOT GLASSES  
Kenya



dope  
Kenya



Drugstore.ng  
Nigeria



DynaSoft  
Rwanda



enovpharm  
Innovation Hub  
Cote d'Ivoire



HuluCares  
EMPOWER • INCLUDE • THRIVE  
Ethiopia



umed  
La médecine chez vous  
Cote d'Ivoire



jji Health  
Kenya



ULTRATEB  
Egypt



YODAN  
Cote d'Ivoire



TINY HEARTS  
TECHNOLOGY  
Nigeria



parkers  
Nigeria



Pana+Care  
Kenya



ZEN DAWA  
Kenya



VITTS  
Nigeria

# 2025 Cohort

## Enovpharm

Cote D'Ivoire



A trusted leader in structuring public-private partnerships to address complex health challenges through integration of private health facilities into national health programs, deployment of digital tools for real-time health data and surveillance, implementation of integrated distribution and service delivery models, leveraging networks of private health facilities, and workforce training and technical assistance to strengthen health system capacity.

## Vittas International

Nigeria



Vittas is a healthcare financing company that offers affordable and accessible financing, accounting software and POS services to pharmacies and hospitals. They directly disburse funds to suppliers (partners), ensuring that the capital is allocated to the agreed revenue-generating items such as medications and medical equipment.

## DPE Company Ltd

Kenya



DPE is a digital health company that provides scalable health communication platforms, INTERCH™ a population health management suite and InfoAFYA™ a mobile-based household health assistant, to improve access to personalized public health information in low-tech settings. They partner with governments and NGOs to automate health campaign workflows and deliver targeted SMS-based messages, with a focus on malaria behavior change, reaching over 1 million people across five Kenyan counties as of 2024.

## Parkers Mobile Clinic (PMC360)

Nigeria



PMC360 is healthtech company offering an integrated approach to healthcare through telemedicine, community health outreach, targeted health interventions, and a low-cost clinic.

## Drugstore Nigeria

Nigeria



Drugstore is improving access to medication through its online marketplace, a plug and play website platform that can enable any brick-and-mortar pharmacy to establish an online store and an inventory management platform designed to help pharmacies better manage their stock. The 3 platforms enable them have access to data on medications, pharmacy operations and patient ordering patterns

## Dot Glasses

Kenya



DOT Glasses is a for-profit social enterprise addressing the global crisis of uncorrected poor vision, which affects over 1 billion people in underserved communities. Their patented, modular eyewear system includes adjustable one-size-fits-all frames, snap-in lenses for a wide range of prescriptions, a simple vision-testing toolkit, and a portable "optical shop in a bag." This model enables individuals with just two hours of training to provide vision care in under 10 minutes, making it scalable through community-based distribution. With a \$2 wholesale and \$3-\$6 retail price, DOT Glasses ensures affordability for customers and sustainability for local distributors, restoring vision and enabling people to learn, work, and live with dignity.



# 2025 Cohort

## Zendawa Africa

Kenya



Zendawa is a company building an end-to-end digital platform that is enabling neighborhood pharmacies to sell online. Through our platform, they are able to access; tele pharmacy, digitized pharmacy business management, and embedded finance

## BevTech Solutions Ltd (Pana+Care)

Kenya



PanaCare addresses access to specialist doctors for patients with non-communicable diseases such as diabetes in rural areas through a hybrid model. The company enables patients to receive specialised care at local clinics in a 3-way consultation where a specialist joins virtually and a clinical officer helps facilitate the session. PanaCare also develops Hospital Management Information Systems for partner clinics.

## Dynasoft Limited

Rwanda



Dynasoft has a flagship product called Medisoft, which is an advanced EMR system designed to digitize healthcare workflows and ensure interoperability with national health platforms and insurance systems such as RSSB-CBHI. They are currently developing AI functionalities to enhance diagnostics, clinical decision-making, and predictive analytics, designed to be integrable with other EMRs.

## HuluCares

Ethiopia



HuluCares is a healthcare company in Ethiopia that blends traditional African risk pooling mechanisms (e.g., Iddir) and digital technology to deliver affordable and accessible healthcare, preventing out of pocket expenses when accessing healthcare services

## Jiji Health Limited

Kenya



Jiji Health offers a comprehensive Hospital Management Information System (HMIS) that includes electronic patient records, tax compliance integration (Etims), AI-enabled preliminary diagnostics, blood services management, and capacity-building through e-learning and locum job placement

## Roverlabs Tanzania Ltd

Tanzania



Roverlabs is a Tanzanian HealthTech company revolutionizing assistive mobility in East Africa by providing affordable, high-functioning prosthetic and orthotic devices. Using 3D printing, myoelectric technology, and adaptive machine learning, they create custom-fit solutions that respond to users' muscle signals for lifelike movement. Their fully digital and remote-enabled process, featuring portable 3D scanning, cloud-based design, and a mobile support app, ensures greater access to care, especially in underserved and remote communities.

## UltraTeb

Egypt



A fintech B2B e-commerce platform designed to revolutionize the healthcare supply chain. It streamlines procurement processes for hospitals and healthcare facilities, reducing costs by directly connecting them with manufacturers and importers. The platform eliminates intermediaries, enhances efficiency, and uses advanced inventory management with machine learning to predict and prevent supply shortages.



# 2025 Cohort

## Yodan Conseils

Cote d'Ivoire

Offers LAMIFI, a digital platform dedicated to workplace mental health management across West & Central Africa. By combining anonymous and secure access to professional counseling, risk factor identification, and continuous well-being monitoring, we provide a comprehensive 360° solution.

## Tiny Hearts

Nigeria

A Nigerian social enterprise focusing on neonatal health, works with a specialized cadre of frontline health workers to combat neonatal jaundice. Their health workers are described as trained personnel, often operating within rural clinics and urban hospitals, equipped to use the Crib A'Glow solar-powered phototherapy units to treat newborns, particularly in areas with limited or no electricity.

## Clinicaa

Togo

A comprehensive digital health management platform tailored for African healthcare facilities. It offers an integrated suite of modules for patient management, billing, insurance, pharmacy, laboratory, medical imaging, analytics etc. The platform ensures seamless data interoperability, enhanced security, and operational efficiency.

## Aide Chemists

Ghana

A pharmacy chain of 14 pharmacies in Ghana and has the Momentum App that ensures patients can access medicines, whether over-the-counter or prescription, quickly and easily. Patients can place orders in just a few steps, with the flexibility to choose home delivery or pick-up from a nearby pharmacy branch. By enrolling pharmacies into the Momentum network, patients benefit from delivery hubs near them, even if they are not close to an Aide Chemists branch.

## Umed

Cote d'Ivoire

Umed eHealth Center offers a comprehensive suite of homecare and virtual health services that promote proactive and preventive health management. Through our telemedicine platform, patients have access to remote consultations and monitoring with doctors and specialists from the comfort of their homes by utilizing wearable devices and IoMT technology to track health data and enable early detection of potential health issues and timely interventions.

## DokitaEyes

Togo

DokitaEyes is a personal and secure digital health record that connects rural or urban patients with healthcare professionals (pharmacists, lab technicians, community health workers, medical staff, health insurance entities, and medical facilitators whose role is to help patients navigate the healthcare system). DokitaEyes is a suite of web and mobile applications serving all actors in the healthcare system. It can be used both online and offline.

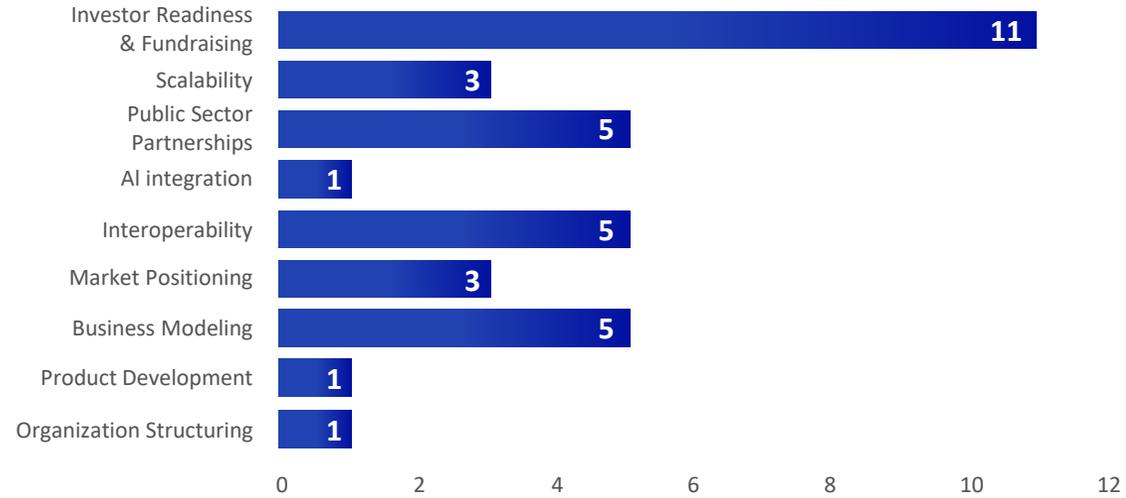
## Chefaa

Egypt

A GPS-enabled, AI powered mobile app to help patients order, schedule & refill recurring prescriptions from nearest pharmacy as per GPS location nation-wide (covered by insurance or out-of-pocket). CHEFAA offers free cloud services to empower patients; Arabic speaking pharmaceutical blog to educate the patients, dosage reminder linked to emergency contact to never miss a dose, 24/7 access to licensed pharmacists for consultations. Also offers pharma companies with analytics & insights through Business Intelligence hub service and can predict partner pharmacies stock needs to ensure availability and better serve patients.

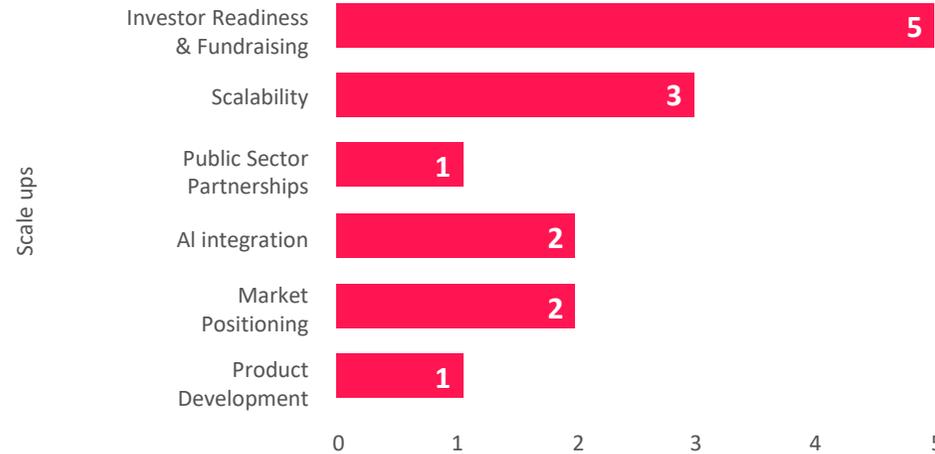


# Startup Support Areas



11 out of the 15 startups requested investor readiness and fundraising support as their top priority

A needs assessment exercise was conducted for each company before support began to ensure that the support was tailored to their needs



# Scaleup Support areas

**NOTE:** We define **startups** as market-active companies that operate at a smaller scale while strengthening solution maturity, operational capacity, and alignment with health system needs. **Scaleups** build on this foundation by integrating proven solutions into health systems through formal partnerships, recurring engagements, and alignment with regulatory, procurement, and interoperability requirements to deliver sustained impact at scale.

# The program acceleration support

Portfolio and mentorship support focused on refining business models, developing and refining data rooms, discussing scaling strategies, and advancing product and technology development.



The **topics covered** in the **fireside chats** were Fundraising and Investor Readiness, The Growth Blueprint, and Government as a Customer.



The **topics covered** in the **masterclasses** were: AI Integration; The Growth Blueprint; Building and scaling public sector partnerships; Health data governance and compliance in Africa's public health systems; Evidence generation for policy influence.

Some of the industry experts utilized for the masterclasses and fireside chats included:



**Dr. Deogratius Mzurikwao**  
AI Sector Lead  
Villgro Africa



**Salome Wanini**  
Chief Nurse,  
Murang'a County



**Elizabeth Mbugua**  
Regional Government Affairs  
& Policy Director, HTHA ,  
Jhpiego



**Ayub Many**  
Director of Health Financing,  
Digital Health, Policy & Research  
at the Kenya MoH



**Sharon Batamuriza**  
Fund Manager,  
Madiro



**Jackson Mwatha**  
Head of Investment &  
Transaction Services,  
Villgro Africa

# Mentorship

## Mentor Matchmaking Process:



Entrepreneurs are matched with mentors based on alignment of mentor's experience with the company's pressing needs.

## Mentorship Duration:



Each company was assigned a mentor that supported them for 3 months. In instances where the companies needed more time with the mentor, the time was extended.

## Areas of expertise



- Fundraising and investment readiness
- Product development
- Public Sector Scaling
- Interoperability
- Marketing Positioning
- Business Modeling



# Peer-to-peer Learning Sessions

In 2025, a concerted effort was made to ensure founder perspectives were included throughout the program. Alumni were invited to cohort activities including events, masterclasses, and fireside chats. This ensured relatability of the expert advice and perspectives with founder journeys.



DPE and iZola shared their perspectives on their journey with AI integration, what inspired their teams to explore AI as part of their solutions, challenges they have faced while integrating AI, and how they overcame them, as well as milestones in their AI journey

DOT Glasses and Jiji Health shared their perspectives on engaging with the government as a customer, challenges they have faced, and how they think about balancing the need for process and compliance with the need to adopt new, agile solutions.



Benacare participated in the Policy Summit and shared their experiences and insights on working with the government. The key takeaway was that innovators should align their solutions with national health priorities and integrate into the public health system, not run parallel to it.

Eden Care participated in the Norrsken Africa week in Kigali and highlighted their focus on proactive health management through their ProActiv Wellness model. Their new AI screening tool measures key health indicators like blood pressure, heart rate variability (HRV), and stress levels and integrates with wearable tech.



# Alumni Spotlight

From fundraising, to improving their solutions and forging key partnerships, these are some of the key highlights from alumni companies in 2025.



Several alumni were featured on the ADHN Top 20 Healthtech Startups Watchlist for 2025, demonstrating recognition and ecosystem visibility, including eFiche, HealthX Africa, Helium Health. 2025 cohort companies included on the watchlist were Parkers Mobile Clinic, UltraTeb, DPE Company, DokitaEyes, DOT Glasses



Helium Health launched the Maternal Health Fund (MHF), a program that provides sustainable financing and simple digital tools for maternal health providers across Nigeria.



In 2025, Ilara Health raised a \$1 million debt financing loan from the U.S. International Development Finance Corporation (DFC) in January, following a \$4.2 million pre-Series A round in 2024.

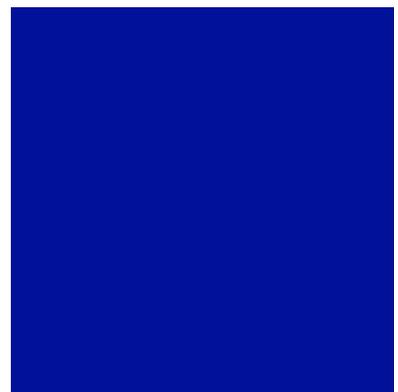
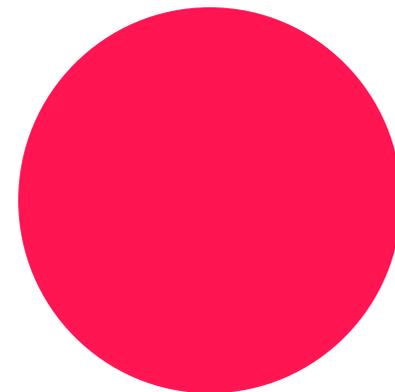
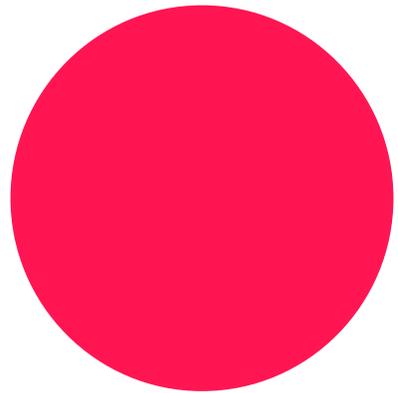
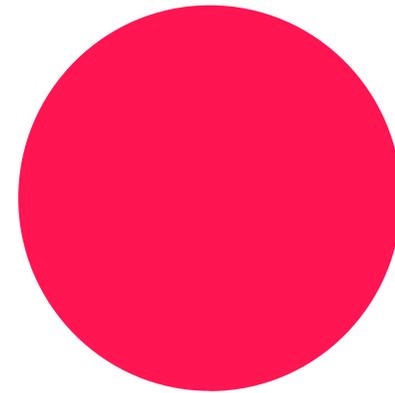
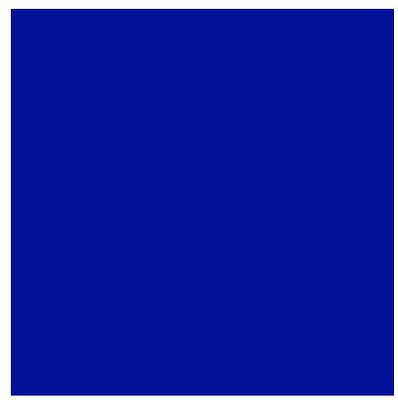
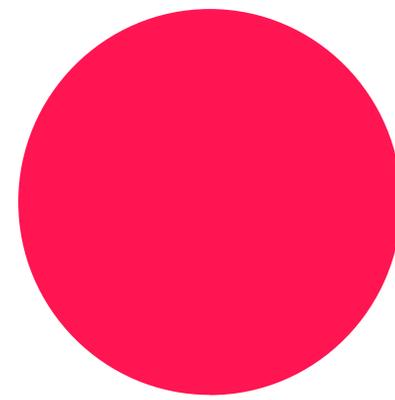


Penda Health released exciting data regarding their AI Consult tool deployed across 15 clinics in Kenya that shows a 16% reduction in diagnostic errors and a 13% reduction in treatment errors compared to the clinicians who didn't use it. This data involved 40,000 patient visits.



In January 2026, Signalytic received the first impact investment from Airbel Ventures, a humanitarian impact investing fund by International Rescue Committee.

# START-UP FEEDBACK



# How Likely Are Founders to Recommend Us?



69

A High Performing Net Promoter Score (NPS) of 69 signals that most founders are **strong advocates** who would recommend the program to their peers.



HealthTech Hub Africa provided hands-on, practical support that strengthened our product and strategic direction, particularly during key milestones such as the UI and UX revamp and fundraising preparation. The guidance from the HTHA portfolio manager and broader team was high-quality, responsive, and well aligned to our needs. The engagement was built on trust, with constructive and timely feedback that helped accelerate our progress.



Through HealthTech Hub Africa, we learned how to effectively leverage interoperability to strengthen our solution and how to build a solid business data room. Discussions with HTHA mentors provided valuable insights that improved how we present our solution to investors.



HealthTech Hub Africa played a key role in helping us clearly articulate the value of our solution. This focus shaped our mentorship journey and led to marked improvements in how we communicate with external stakeholders, particularly compared to the early stages of the program.



Since joining HealthTech Hub Africa, the combination of increased visibility and direct financial support has marked a key milestone in our growth. Guidance from the HTHA team on shaping and refining our AI features strengthened our product direction, while the grant provided the resources to advance development and scale our work with greater confidence.



# Benefit to enterprises

**Mentorship** was the most frequently mentioned benefit of the HealthTech Hub Africa acceleration program.



## Key aspects of support were:



Mentorship



Weekly touchpoints



Diagnostic panels



Introduction to investors



Funding support



Fireside chats

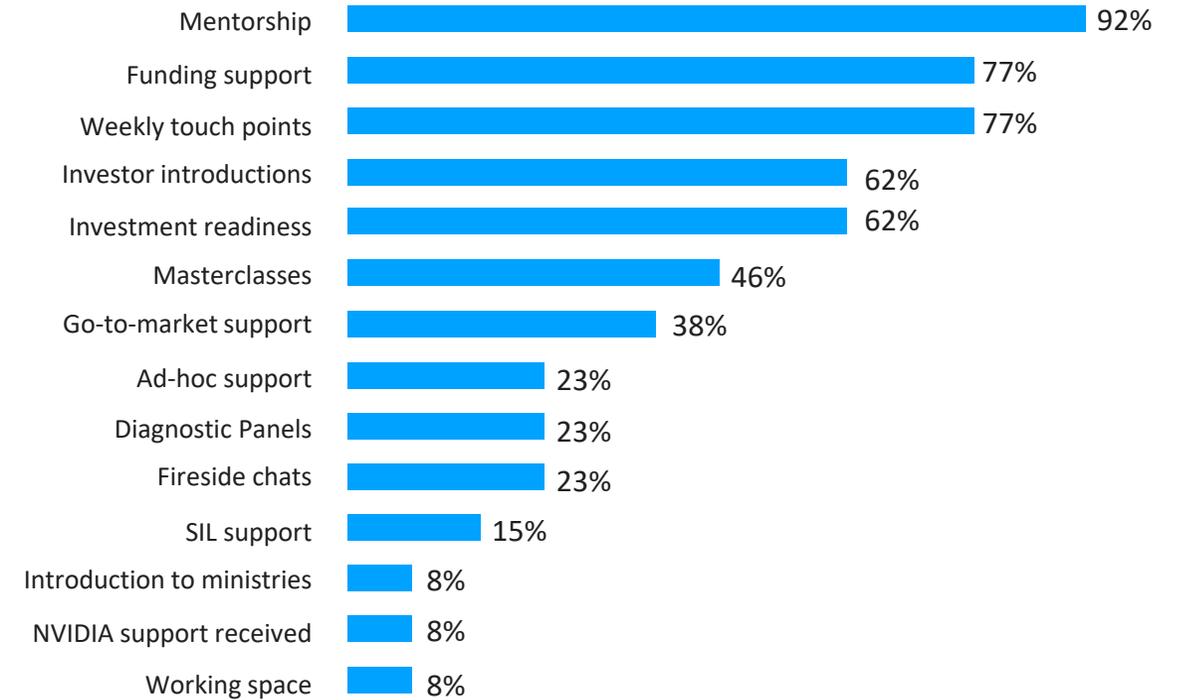


Masterclasses



SIL support

## Percentage of innovators who benefitted from our support per support area



# Cohort reflections on goals and expectations of the program

Each company underwent a needs assessment to identify the key areas they aimed to strengthen during the program and to set clear goals.



Among companies that achieved or exceeded their goals, the majority reported that the HealthTech Hub Africa Accelerator Program had a high impact on their success.



A small proportion of companies cited unmet expectations, primarily due to the limited number of Innovation Challenge awards available relative to cohort size.

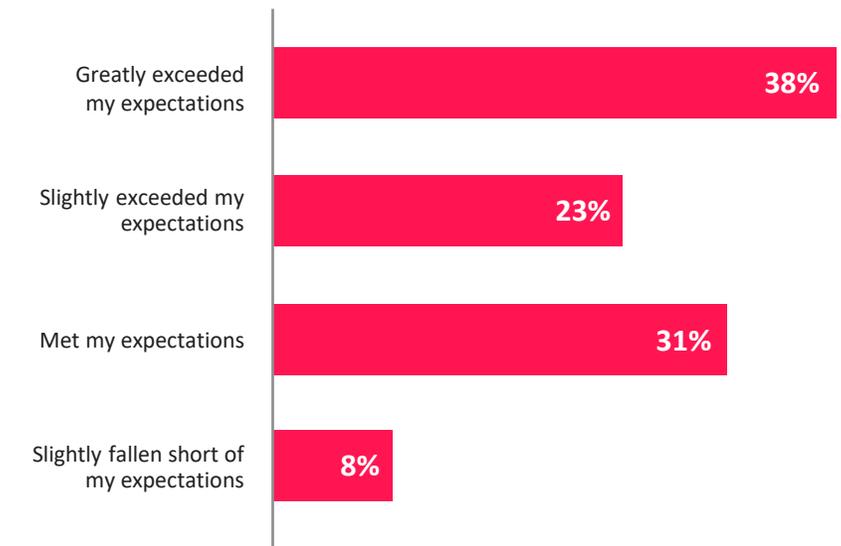
This highlights both the strong demand for catalytic funding and the opportunity for additional partners to help unlock support for more promising healthtech ventures.

# 92%

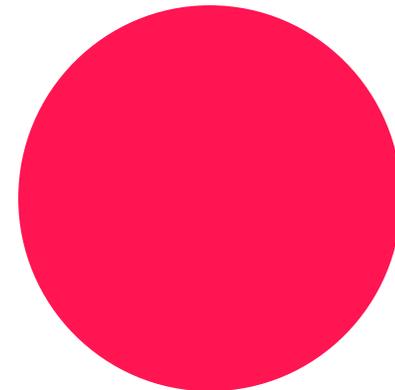
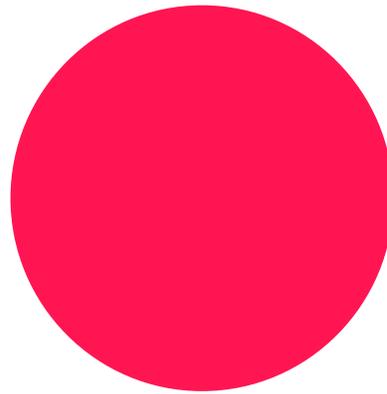
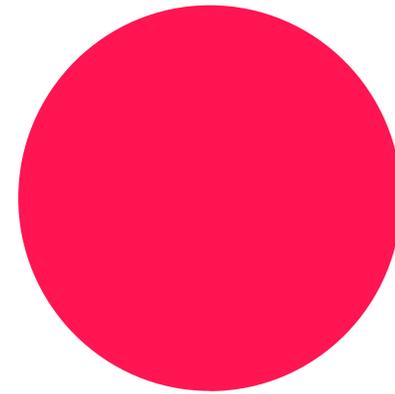
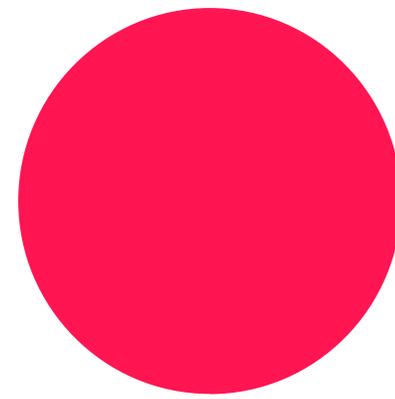
of companies that responded reported that the program met or exceeded their expectations.



Percentage of innovators reporting expectations were met through program support



# INNOVATION CHALLENGE



# The 2024 Innovation Challenge Highlights

The **2024 Innovation Challenge** deployed \$400,000 in grant capital to **7 startups** seeking to demonstrate their solutions for new public sector use cases.



Winners were invited to reflect on their **real-world experiences** to inform recommendations for policymakers, donors and innovators to support **public sector scaling** of innovations.



## Achievements



## Recommendations

### For Policymakers/Governments:

- Strengthen multi-stakeholder dialogue platforms
- Streamline and digitize licensing processes
- Enhance data governance and interoperability
- Establish HealthTech Liaison Offices

### For Funders and Investors:

- Provide flexible, long-term funding
- Support investment in data and analytics capacity
- Support the creation of outcome-tracking tools

### For Healthtech Innovators:

- Engage early with public stakeholders
- Align with national health strategies
- Invest in user-centered design and integration
- Prioritize evidence generation
- Explore strategic partnerships

# The 2025 Innovation Challenge Sponsored by Endless Network

The 2025 Innovation Challenge deployed **\$200,000** in grant capital to **9 startups** seeking to demonstrate their solutions for new public sector use cases.



  
**\$200,000**  
In grant capital

  
**9**  
startups



Startups from the 2025 cohort were invited to submit their proposals for implementation of projects focusing on Endless Network's thematic areas: AI-enabled Primary & Community Care; Population Health-Data Infrastructure; and Workforce Enablement & Task-Shifting Tools.



## Aide Chemists

\$20,000

Aide Chemists will deploy Amma AI, a virtual pharmacist assistant, to equip CHNs in rural Ghana with first-line mental health screening and support tools. The amount funds devices, training, app enhancements, community awareness, and monitoring.



## DPE Company Ltd

\$20,000

DPE is piloting an AI-powered community feedback system in Kwale County, enabling citizens and CHVs to report health service issues via SMS/WhatsApp and linking them to county dashboards for action. The amount funds chatbot enhancements, pilot rollout, dashboard development, interoperability with MoH systems, and monitoring.



## Jiji Health

\$20,000

Jiji Health aims to strengthen public sector integration of their Bydii e-learning platform and Rafiki 360 HMIS by securing regulatory accreditation, integrating with Social Health Authority systems, and enhancing payment gateways. The amount will fund licensing, integration work, payment upgrades, stakeholder engagement, and monitoring.



## Chefaa

\$20,000

Chefaa is digitizing chronic prescription refills for public sector patients by integrating their pharmacy delivery platform with Egypt's Public Health Entities. The amount funds integration, dashboards, workflow automation, pharmacy enablement, AI model training, and government compliance support.



## Drugstore Nigeria

\$20,000

Drugstore is digitizing 100 licensed pharmacies through the Pharmacy.ng platform, offering e-commerce, digital prescriptions, secure payments, and delivery services. The amount goes towards subsidizing pharmacy onboarding, building a compliance dashboard for regulators, and training pharmacy staff.



## PanaCare

\$40,000

PanaCare is using the funds to integrate their digital chronic care support model into 18 public facilities across three counties, improving elderly NCD care through clinical decision support, digitized records, and CHW follow-up. The funds will cover clinician training, tablets, DHIS2 integration, monitoring, and coordination costs.



## Dot Glasses

\$20,000

DOT Glasses is integrating affordable vision care into Uganda's public health workforce by training and equipping healthcare workers to diagnose and dispense glasses. The amount funds curriculum integration, training of trainers, starter kits, and monitoring, aiming to reach 10,000 people in 12 months.



## Dynasoft

\$20,000

Dynasoft is developing Medisoft AI, an enhanced EMR system with AI-driven decision support and predictive analytics to improve care and insurance claim processes in Rwanda. The amount funds AI development, hardware, software tools, and medical validation for an MVP.



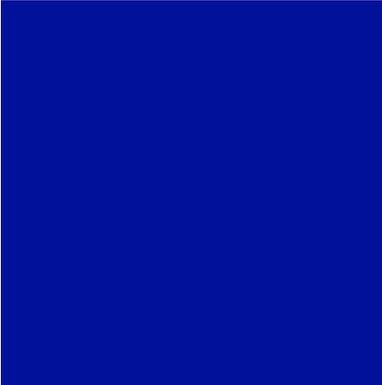
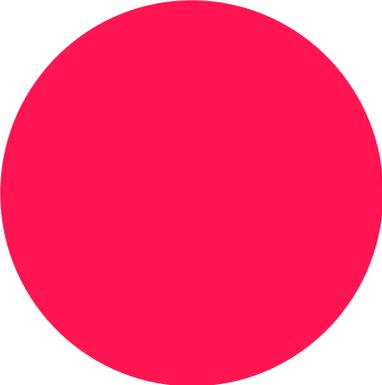
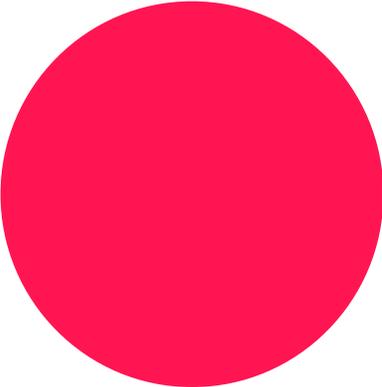
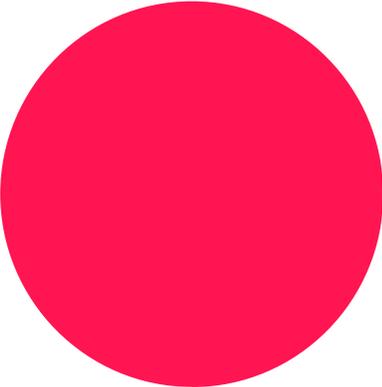
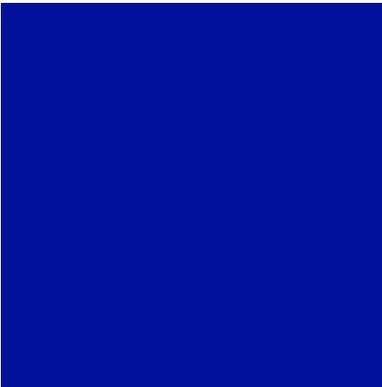
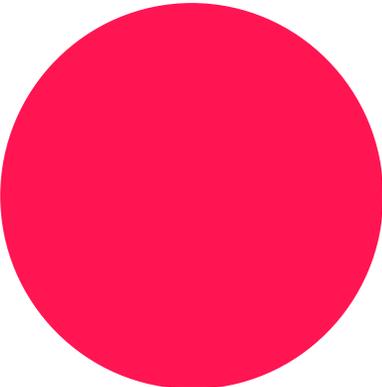
## Roverlabs

\$20,000

Roverlabs seeks to expand access to customized 3D-printed prosthetics and orthotic devices through AI-aided design, remote scanning, and training public hospital staff. The funds will purchase 3D scanners/printers, software, raw materials, and cover training and facility rental.



# INVESTOR SUMMIT



# Investor Summit

16 

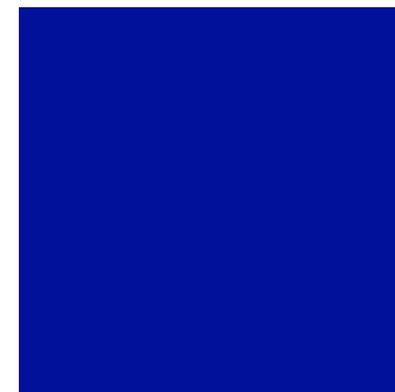
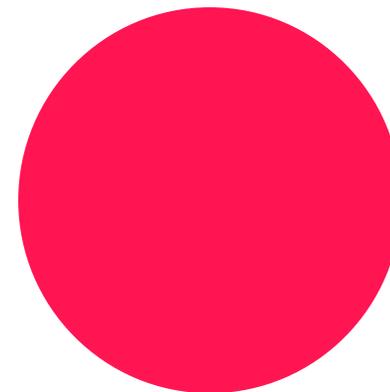
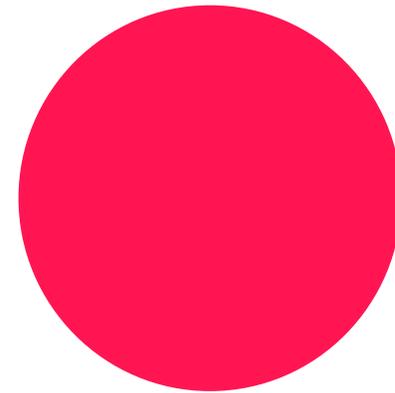
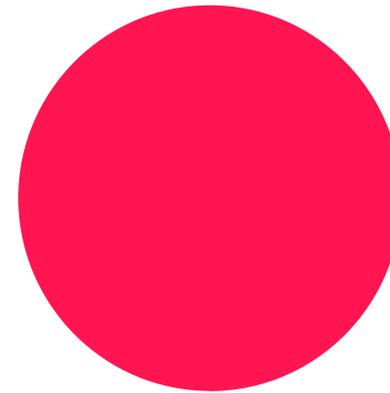
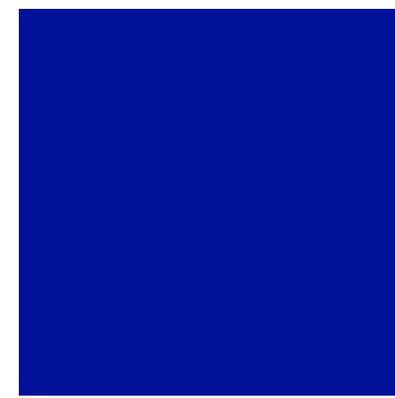
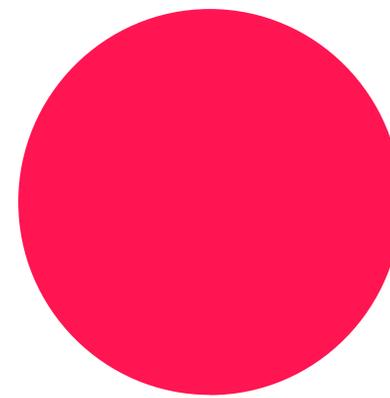
investment firms in attendance



The HTHA Investor Summit was held at the Africa HealthTech Summit in Kigali, where selected HTHA companies showcased their solutions to investors and government leaders.



# POLICY PROGRAM



# Intergovernmental Working Group Evolution (2022-2025)



No IWG - foundation laid

2022

- Landscape analysis findings validated
- IWG conceived
- Catalyst: Evidence from landscape
- Goal: Develop a Policy Blueprint

2023

IWG conceived for sustainability of policy dialogue



IWG active as implementation facilitator

2024

- Endorsement of Blueprint
- Launch of IWG
- Country self-assessment in 4 areas
- Goal: Continuous policy review & capacity building
- Catalyst: Policy blueprint



- Action oriented implementation-practical experiences, capacity strengthening building
- Catalyst: Change in funding landscape
- Goal: Strengthen regional collaboration

2025

IWG shapes Policy Summit agenda & priorities

- 1<sup>st</sup> edition
- Planted pan African vision
- Catalyst: Covid-19 lessons
- Goal: Conduct landscape analysis

# Intergovernmental Working Group 2025

## IWG Engagement 2025



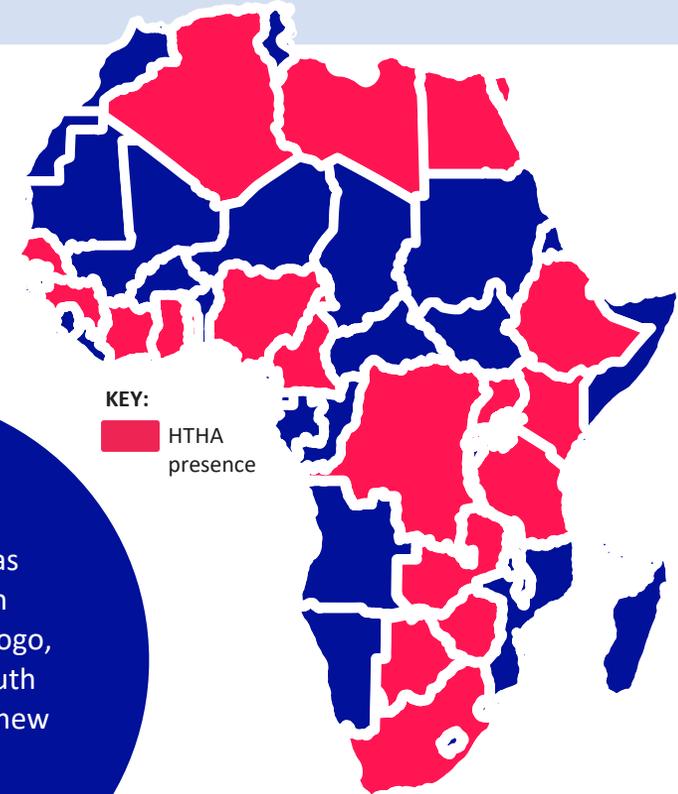
HTHA at Africa Digital Health Summit (Nigeria) — Side Event + Panel with Key Partners

Ongoing 1:1 meetings, tracking of implementation of Blueprint recommendations

6 virtual in-country priority-tracking meetings, 3 virtual plus 1 in-person pan-Africa IWG meetings, and 6 virtual consultations for 2026 strategy



## IWG Expansion



IWG membership has grown to 19 African countries with Chad, Togo, Zimbabwe, Egypt, South Africa, and Malawi as new members

# Policy Summit 2025 Snapshot

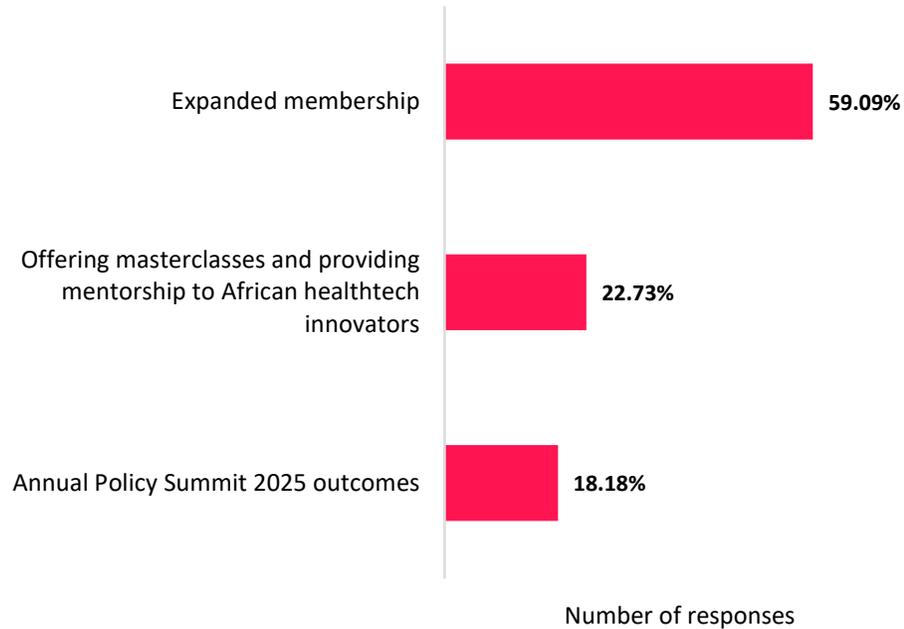


- **17 countries represented:** Governments, innovators & partners
- **Nigeria's National EHR Standard:** A live case study showing practical, and replicable models.
- **Ethiopia's Innovation Lab:** Inspiring homegrown strategies through hands-on government-led innovation.
- **Startups in the spotlight:** HTHA startups showcased innovation, sparking collaboration with Ethiopia's Ministry of Health.
- **Masterclasses (3 tracks) offered to HTHA startup alumni and 2025 cohort:**
  - Building public-private partnerships for healthtech integration
  - Health data governance & compliance across Africa
  - Evidence generation for policy influence & investment readiness

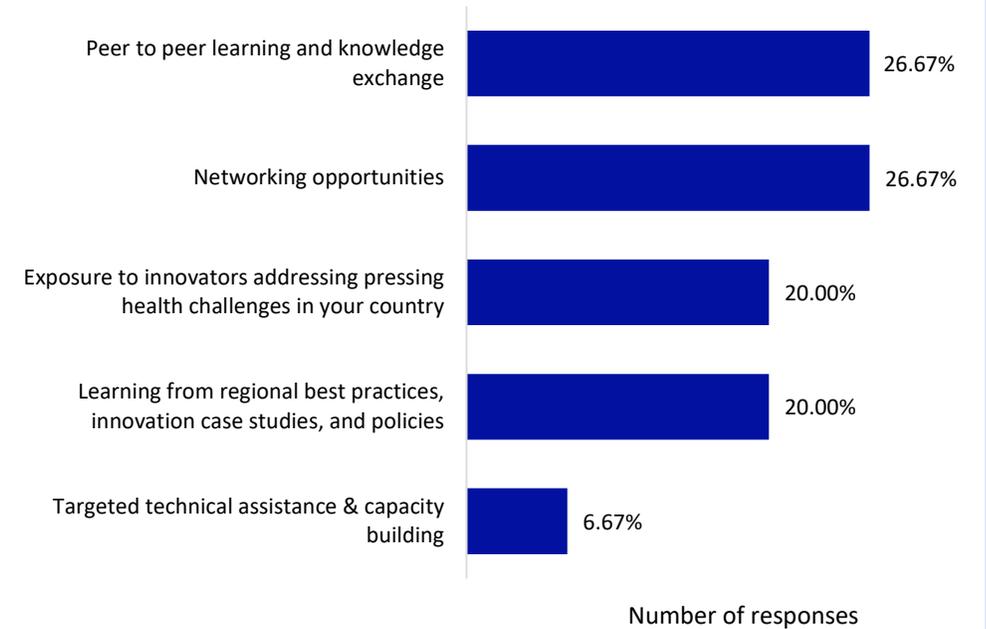


# Reflecting on 2025: IWG Achievements & Member Benefits

Which achievement are we, as the IWG community, most proud to have accomplished together in 2025?



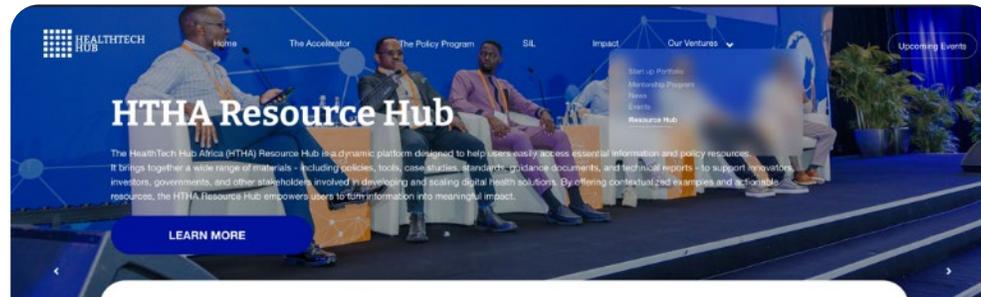
As a member of the IWG, which benefit has been most meaningful to you?



# New Policy Resources

## Digital Health Policy Analysis

- Analysis across 6 countries - Kenya, Uganda, South Africa, Nigeria, Rwanda, Ethiopia
- Spotlighting opportunities & gaps shaping Africa's healthtech ecosystems
- Upcoming strategies to enable innovation at entry, scale & sustainability stages



### Why the Resource Hub

The HTHA Resource Hub aims to solve four key challenges for its audience:

#### Fragmented resources:

Digital health policy resources are dispersed across multiple platforms, making it difficult for busy users to locate and consolidate them.

#### ✔ Solution:

The Resource Hub serves as a centralized repository, offering easy access to all relevant digital health policy materials.

#### Vague policy processes:

Many start-ups are led by innovators who lack clarity on policy frameworks and procedures, often encountering barriers when attempting to launch or scale their solutions.

#### ✔ Solution:

The Resource Hub features comprehensive policy analysis from six countries, with plans to expand coverage. It also offers advocacy tools to help start-ups and implementers effectively engage with policymakers and navigate regulatory challenges.

#### Lack of shared learning:

Start-ups frequently face similar challenges during development and scale-up, yet lessons learned are rarely shared, leading to repeated mistakes.

#### ✔ Solution:

The Resource Hub includes detailed case studies that document start-up experiences and key lessons, fostering peer learning and informed innovation.

#### Limited brand visibility:

Emerging start-ups often lack the resources to promote their innovations to governments and investors. As a result, transformative solutions may go unnoticed.

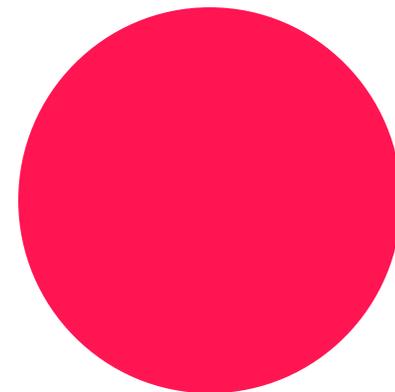
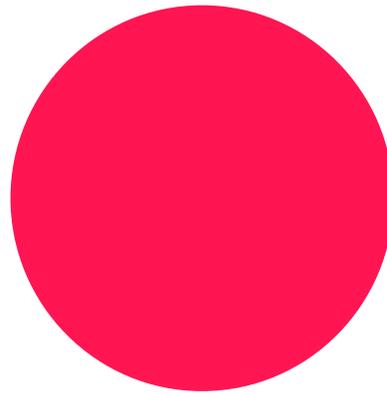
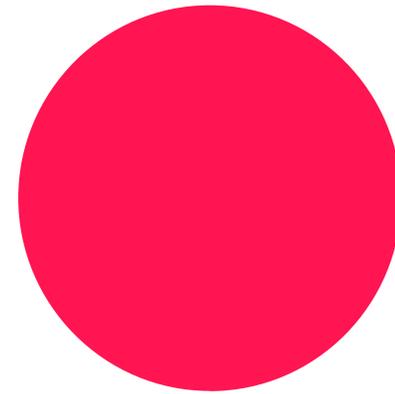
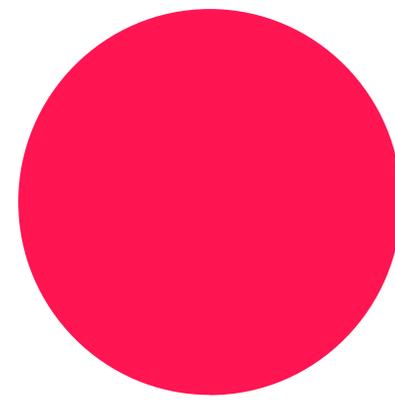
#### ✔ Solution:

The Resource Hub showcases impactful case studies, highlighting successful innovations and their contributions to digital health.

## HTHA Resource Hub

- Dynamic platform in development for easy access to policy resources
- **One-stop hub:** Policies, tools, case studies, standards, guidance & reports
- **Designed to support:** Innovators, investors, governments & stakeholders scaling healthtech solutions

# STANDARDS & INTEROPERABILITY LAB (SIL)



# Regional Standards and Interoperability Lab (SIL-Africa)

The **Regional Standards and Interoperability Lab (SIL-Africa)** is an initiative led by HELINA aimed at improving healthcare across Africa through the use of open standards for interoperability of digital health systems. The **SIL** champions the "**full-STAC**" approach—integrating open **Standards, Technologies, Architectures, and Content**—to drive digital health transformation.



## Teaming

Building a collaborative community of diverse stakeholders



## Testing

Offering sandbox environments and testing to validate solutions for interoperability and compliance (ITB)



## Tooling

Developing and providing tools, resources, and frameworks to support standards-based solution development and implementation.



## Training

Empowering the ecosystem with the skills and knowledge for sustainable growth, e.g., through "Africa on FHIR" initiative

# SIL-Africa Support to Startups – 2025 Cohort

## Structured Capacity Building

SIL delivers a hands-on training curriculum focused on the technical foundations of digital health exchange.

- **FHIR Fundamentals:** Training on core resources and building FHIR facades to make legacy systems interoperable.
- **Implementation Guides (IGs):** Guidance on profiling using **FHIR Shorthand (FSH)** and compiling IGs to ensure data models meet both international standards and local requirements.
- **Impact:** Startups gain the ability to translate **Minimum Datasets (MDS)** into functional FHIR profiles aligned with their specific clinical workflows

5 Startups

## Continuous Coaching and Mentorship

Startups received personalized one-on-one and group sessions to navigate complex technical implementation.

- **Environment Setup:** Support in configuring FHIR development tools, authoring utilities, and deploying solutions on **HAPI FHIR servers**.
- **Sandbox Testing:** Access to a SIL-managed sandbox—a customisation of the **European Commission Interoperability Test Bed (EC ITB)**—to validate system compliance.
- **Terminology Management:** Expert guidance on using global coding systems like **SNOMED CT, ICD-10, and LOINC** to ensure data consistency.

Mentorship

## Curated Learning Resources and Tools

A comprehensive library of assets is provided to facilitate independent practice and long-term sustainability.

- **On-Demand Content:** Access to step-by-step training materials, video guides, and reference content.
- **Professional Tooling:** Provision of essential industry tools, including **Postman**, FHIR IG Authoring tools, FSH School, and FHIR validators.
- **Impact:** These resources enable participants to reinforce training concepts and troubleshoot integration challenges independently.

Learning

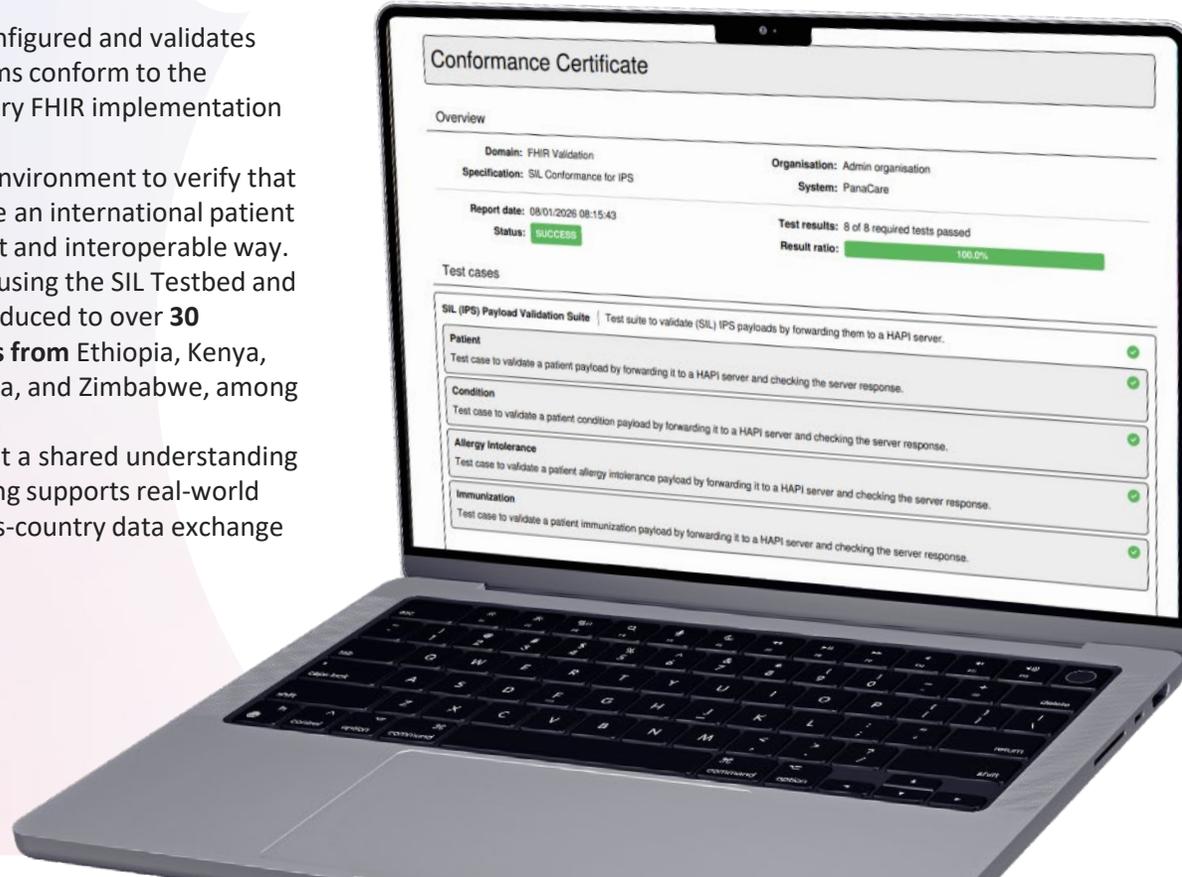


# SIL-Africa Interoperability Test Bed

## Event Highlights



- The SIL Testbed has been configured and validates whether digital health systems conform to the International Patient Summary FHIR implementation guide.
- It provides a safe, practical environment to verify that systems can create and share an international patient summary (IPS) in a consistent and interoperable way.
- Startups have begun testing using the SIL Testbed and it has been successfully introduced to over **30 government representatives from Ethiopia, Kenya, Rwanda, South Africa, Zambia, and Zimbabwe, among others.**
- The introductory session built a shared understanding of how interoperability testing supports real-world system integration and cross-country data exchange



## Impact



- Through this initiative, participating startups are gaining the knowledge, tools, and confidence to build FHIR-compliant systems.
- SIL's ongoing technical guidance continues to strengthen its capacity for sustainable health data standardization and exchange, aligned with global and national interoperability goals.
- Building on this momentum, we look forward to deeper, country-level engagements with SIL to support practical adoption and use of the testbed.

# Africa on FHIR - Regional Highlights

## Kenya Edition



### Event Highlights



- 5-day intensive programs in each country
- Total of 110 participants in the three countries from a mix of public institutions, academia, start-ups, and private sector
- Focus on implementing HL7 FHIR, SMART Guidelines, and strengthening national digital health systems
- Emphasis on practical, hands-on training to build capacity for designing, adapting, and governing digital health interventions

## Rwanda Edition



### Impact



- Strengthened technical competencies to operationalize FHIR in real-world healthcare settings.
- Supported operationalization of national Africa on FHIR Communities of Practice (CoP) in Kenya, Botswana, and Rwanda.
- Enhanced national capacity to design, adapt, and sustain digital health interventions aligned with SMART Guidelines and enterprise architecture.

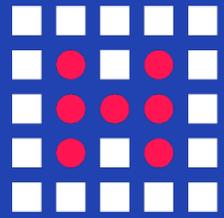
## Botswana Edition



### Content & Approach



- Expert-led discussions, interactive sessions, and hands-on exercises.
- Focus on priority use cases: continuity of care, referrals, and national digital health priorities.
- Advanced skills: FHIR IG development, RESTful API interactions, conformance testing, integration of legacy systems, and contextual deployment strategies.



HEALTHTECH  
HUB

# HOW CAN WE ACHIEVE MORE TOGETHER?

[www.thehealthtech.org](http://www.thehealthtech.org)  
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